

**National Association of State
Facilities Administrators** 



Vision: To be the best public sector association focused on state facilities needs.

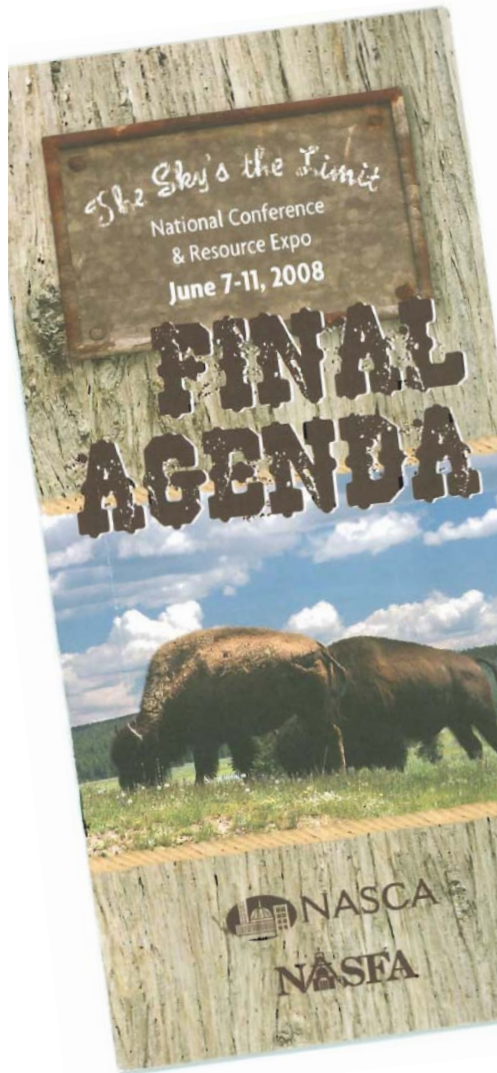
Mission: The National Association of State Facilities Administrators (NASFA) is a professional organization whose mission is to provide leadership in the development and implementation of state facility administration practices.

Key Target Audience: State Facilities Directors, Executives, Controllers, etc.



Yes It Snowed June 8th





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The Agenda



JOC Implementation: Ensuring the Success of Your Job Order Contracting Program, Grizzly Room
Kelvin King, Director of Project Development, Centennial Contractors Enterprises, Inc. • John Lynch, Assistant Director of Engineering and Architectural Services, Washington Department of General Administration

JOC and other performance-based alternative delivery methods are relatively new to state facility administrators and require a different approach from leadership and staff, and greater investment up front to ensure maximum benefit. Many lessons can be learned from the

JOC Presentation By One
Of The CJE Members and
an Owner



CJE Booth – Good Location Near Food



CJE Booth Team – Carol Greb, Dave Carrithers, Ken Jayne



NASFA CJE Giveaways



5 X 7 Note Book & Pen



37007AF



Take The Struggle Out Of Construction!

Whether you are a facility construction manager, owner, a municipal department, a construction company, an industry consultant or professor you can benefit from learning about and improving your knowledge on Job Order Contracting.

Publicly funded facilities have unique demands that a professionally developed and managed Job Order Contracting program can serve. Federal Government, State and Local Governments, Public Schools, Universities, Transportation and many other facility and infrastructure environments are benefiting from Job Order Contracting programs all across the United States.

To learn more about Job Order Contracting through networking, sharing best practices and training become a member of the Center For Job Order Contracting Excellence today.

You're not alone in your quest to meet your organizations' facilities goals and demands - www.JOCexcellence.org



Mini Ad – Flyer Insert

Benefits Of Job Order Contracting Program

Excellent Quality: Partnering and performance incentives produce high quality construction and service. Also, the JOC contractor can prequalify and use only the finest subcontractors. These subcontractors are held to strict quality standards and periodic evaluations.

Fast and Responsive: Takes 20 to 30 days from request to start of construction. Urgent requests can be done much faster. This speed is possible because projects do not require soliciting and acquiring a contract, detailed plans and specifications, and a long approval process. Having the contractor located on site also contributes to speed and responsiveness. Two years of research at the Center for Job Order Contracting Excellence (CJE) have identified the quick turnaround and delivery time of facility systems as the greatest advantage of the JOC.

Dependable: Long-term relationship, fixed pricing and simplified paperwork all help in meeting customer expectations for performance and price. The contractor is motivated to impress the facility owner with fast, dependable, quality service in order to receive the maximum possible amount of work from referrals and call backs.

Simpler: The simplified design documents and acquisition process eliminates the need for complicated and repetitive contract documents. Job orders are negotiated on a line-by-line basis under the guidelines and specifications of the overall contract.

Time and Cost Savings: Three years of investigation at the CJE have shown that the timely and fast construction is the major advantage of JOC. It is obvious that with a performing JOC contractor, the reduction in administration, design, and construction management cost would be substantial, but as of yet, there has not been a comprehensive study to determine the extent of these cost savings.

Minimal Risk: The JOC process has been proven to work very well at hundreds of locations nationwide. In case there are problems with the contractor, the owner can unilaterally decide to stop using the contract since the guaranteed minimum amount is awarded. Usually this amount is quite small. If a performance based procurement system is used, the JOC contractor can be terminated due to a lack of performance.

Other Benefits Of A Professional JOC Program:

- Reduced Construction Backlog
- More Funds Applied To Construction
- Dependable Relationships
- Reduced or Eliminated Claims
- Reduced or Eliminated Change Orders
- Ability to focus on mission critical needs

Learn, Share & Succeed Today—Join CJE
www.JOCexcellence.org



Hit Of The Show CJE Give Away Item – Benny The Buffalo

Other CJE Member Booths



Charlie Crane The Gordian Group



Bob Gair RS Means



Lisa Cooley & Kelvin King Centennial

Presentations



Key Benefits to JOC

- Excellent Quality
- Fast and Responsive
- Dependable
- Time and Cost Savings
- Minimal Risk

Carol Greb Gave 2 Minute Speech To All Attendees On CJE



Lee Evey Of DBIA Gave Key Note Speech To All Attendees On Design-Build & The Pentagon Renovation; Key Elements Support What JOC Is



Kelvin King Gave A Class On JOC Program Implementation with owner John Lynch of WA GA – Highlighted CJE As Information Source 16