



# NEWS

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## Center for Job Order Contracting Excellence Educates Facility Owners About JOC at COAA Conference

USA—January 12, 2009—Several members of the Center for Job Order Contracting Excellence (CJE) including David Carrithers, 2008 industry chair and Robert Gair, 2009 industry chair-elect participated in the Construction Owner's of America Association's (COAA) Bi-Annual Conference last month.

The CJE members met with representatives from university/schools, A/E Firms, city/county governments, contractors, medical institutions, software Companies and federal government agencies and found that overall, little is known about Job Order Contracting (JOC).

During the conference, Greg Spearman, purchasing director, City of Tampa and Bob Gair, CJE industry chair-elect presented a session about JOC that addressed a CJE-commissioned survey on the attributes of JOC as a delivery method, with a comparative to other delivery methods. The survey focused on construction cost, schedule, quality, claims and safety. In each of these areas, the facility owners surveyed stated that the JOC delivery method was a more effective method than other methods used to delivery construction projects. In fact, 71 percent of facility owners reported that JOC was easier to use than other delivery methods.

The presentation summarized the results on four key points of JOC, (1) ease of use, (2) responsiveness to owners needs, (3) developing a partnership between owner and contractor, and (4) that the results of the construction project are predictable. In addition, Spearman explained that the City of Tampa experienced a high level of satisfaction along with increased involvement from the local subcontracting community through their JOC program.

“We enjoyed having the opportunity to talk with such a diverse group of facility owners,” says Gair. “We learned a lot about their needs and it’s clear that as the voice of Job Order Contracting, CJE needs to continue to educate those using construction services about JOC.”

CJE plans to present future sessions at COAA conferences to introduce facility owners to Job Order Contracting. More information about the JOC survey can be found at [www.jocexcellence.org](http://www.jocexcellence.org).

**About Center For Job Order Contracting Excellence :** *Founded in 1994 the Mission of the organization is to promote a cost effective, efficient, performance based, high quality Job Order Contracting project delivery system though the development and education for the industry. The organization supports best practices sharing, research, network and industry development efforts focused on JOC. Members include facility owners, managers, JOC contractors, educators, consultants, service providers, publishers and students. For more information go to [www.JOCexcellence.org](http://www.JOCexcellence.org)*