

**Center for Job Order Contracting Excellence**  
**March 17th, 2003 Conference Call Minutes**

**Conference Call Attendees:**

1. Clint Owings, The Gordian Group
2. Bill Sweetser, Centennial Enterprises
3. Ed Baldwin, Centennial, Enterprises
4. Ken Jayne, AIM
5. David Pinkerd, Jamail Construction
6. Tom Peeler, Mohave Educational Services
7. Gary Aller, ASU-ACE
8. Ziad Alsharmani, ASU-ACE
9. Tom Peeler
10. Rich Barrick, Basic Industries
11. Ron Crawford, 3DI

**Conference Call Minutes:**

1. Tom Peeler and Gary Aller called the conference call meeting to order @ approximately 1:30pm.
2. Clint Owings expressed a concern regarding Ken Jayne's business approach to one of the public facility owners (Loudoun County Unified and District) and questioned his affiliation with Centennial Enterprises.
3. Ken Jayne stated that he has no affiliation with Centennial Enterprises and his main goal when meeting facility owners is to educate them on the objectives and benefits of CJE. He primarily refers a potential JOC facility owner to CJE and secondary to other JOC contractors. He was not involved in any panel selection process.
4. Centennial Enterprises is a strong proponent of the JOC industry and does not change Ken's role in CJE educational efforts.
5. Bill Sweetser thought that the Gordian Group's concern was inappropriate and confirmed Ken Jayne's industry goals and objectives.
6. Clint Owings indicated that CJE should have more control of referring potential facility owners.
7. Bill Sweetser believes that such control should not be under the auspices of CJE.
8. Ken Jayne shared that the Gordian Group (Robert Coffey) did not want to refer any of its contractors to CJE at one point.
9. Tom Peeler suggested delaying the resolution of this matter to a later meeting or next month conference call.
10. Both Bill Sweetser and Ed Baldwin recommended that the "Best Practices for the JOC Industry" to be constantly developed.
11. Gary stated that all members have paid their dues. Loudon & Northside joined the CJE. Gary Aller had met with Janell Weihs, CEFPI regarding CJE development within the CEFPI auspices and the JOC/K12 market. They will be meeting again next month to summarize their efforts.

12. Ed Baldwin will be meeting next week APPA point of contacts regarding CJE membership.
13. Tom Peeler is currently working on the JOC position paper and requests Gary Aller's assistance.
14. Tom also reminded everyone to send the JOC model contract reading comments Gary Aller's email and then it will be transferred to Mike Ladino.
15. On the education program section, Ken Jayne, stated that he needs more outreach to the JOC industry/CEFPI/JOC Concept. Expanding in the other sections of the JOC industry is highly required. He will keep the members posted on his industry efforts on next conference call.
16. Conference call meeting adjourned @ approximately 2pm.

Note:

Conference Call Attendees includes Clint Owings, The Gordian Group. That inclusion was made in error. Mr. Owings did not participate in the conference call.

Items 2-8 address a discussion that resulted in response to email correspondence. Clint Owings did not participate in that discussion. The references to Mr. Owings result from interpretation of content in the email correspondence.

Item 9 should more correctly indicate that the steering committee determined that the matter was not an issue to be resolved by CJE.

CJE apologizes for the unintentional errors in the minutes.

T. Peeler  
Industry Chair  
7/21/03